

 You forwarded this message on 8/4/2010 2:44 PM.

Norton Alderson

From: Mike Boyd [mboyd@formulaboats.com]
To: Norton Alderson
Cc:
Subject: RE: update
Attachments:

Sent: Wed 8/4/2010 2:42 PM

Norton,

Sorry for the delay in responding.

Yes, I reviewed both boats while visiting Archer and had discussions with Dan and Dave relative to production line manufacturing in general and the deck/hull joint assembly specifically, i.e., how the assembly has evolved and improved through the years. I also shared with Dan some of our testing and experimentation and the changes in manufacturing that have resulted largely due to the inquiries of you and your fellow SCOPE members.

As to my impressions when looking at the boats first hand, I did not see anything that surprised me, i.e., given the previous descriptions and discussions of the issue. Was there room for improvement in both the design and implementation of the joint assemblies? Yes, on both accounts. However, I do not attribute the issues to defects per se. I believe a combination of factors contributed to the joints' separation, and I feel our offers of participation toward the repairs is commensurate with this position. As a production line manufacturer, we work within certain parameters and limitations, and the reality is we build our boats to general standards that may prove insufficient durability-wise when exposed long-term to more severe conditions and applications. What we've seen happen with your boats doesn't mean the deck/hull joint was defective; it does mean we need to make improvements (and we have) if we wish our boats to stand up better over time in offshore-type conditions.

Let me know if you have any other questions.

Regards,

Michael R. Boyd

Director of Product Support/Consumer Affairs

Formula Boats

260-724-1412

From: Norton Alderson [mailto:xxx]
Sent: Monday, July 19, 2010 9:04 PM
To: Mike Boyd
Subject: RE: update

Hello Michael-

How was your trip and what are your thoughts on this defect? I understand you saw Dave Davis' boat too? I haven't seen his boat since being fixed but will probably see it at the SCOPE poker run late next month.

Looking forward to hearing from you.

Regards,

Norton

From: Mike Boyd [mailto:mboyd@formulaboats.com]
Sent: Wednesday, June 30, 2010 9:16 AM
To: Norton Alderson
Subject: update

Norton,

I spoke to Archer again earlier this week and am planning to visit them late next week to view your boat. At this point my views toward this matter have not changed, but I want to view your boat and speak with Dan in person prior to conveying a definitive response to your last letter. I will be back in touch following my visit.

Regards,

Michael R. Boyd

Director of Product Support/Consumer Affairs

Formula Boats